

Roll No.

57056

**BBA 6th Sem. (Old) 2011-14
Examination – November , 2018
PERSONALITY AND SOFT SKILLS DEVELOPMENT**

Paper : Bba-606

Time : Three Hours]

[Maximum Marks : 80

Before answering the questions, candidates should ensure that they have been supplied the correct and complete question paper. No complaint in this regard, will be entertained after examination.

Note : The question paper is divided in *two* Sections. Section 'A' comprising *eight* short answer type questions (carrying *two* marks each, which are *compulsory*. Answer to each question should not exceed **50** words normally) Section 'B' comprising **8** questions (2 questions from each unit). The students are required to attempt *four* questions selecting *one* question from each unit. All questions will carry equal marks.

SECTION – A

1. Short Answer Type Questions :

- (a) What do you mean by motivational environment ?
- (b) Enlist different educational determinants.

- (c) What do you mean by symbol of self ?
- (d) What is the role of clothing in personality development ?
- (e) Enlist the key determinants of personality.
- (f) What is dress sense ?
- (g) What are emerging trends in grooming ?
- (h) What is the role of personal hygiene in personality development ?

SECTION – B

UNIT – I

- 2. What is the process of moulding the personality patterns ? Explain.
- 3. What are different personality syndrome ? Explain.

UNIT – II

- 4. Explain the role of social determinants in personality development.
- 5. What are family determinants ? Explain its effects on formation of individual's personality.

UNIT – III

- 6. How the personal stress is managed ? Explain the process of managing the stress.
- 7. What are different personality patterns ? Explain the role of social determinants in personality development.

UNIT – IV

- 8. What are different strategies for gaining power and influence ? Explain.
- 9. Write a detailed note on interviewing skills.